

**Philip M. Purcell**  
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Phil Purcell currently serves as Vice-President for Planned Giving and Endowment Stewardship at the Ball State University Foundation assisting with a \$200 million campaign (\$50 million planned gifts). Formerly, he served as Director of Gift Planning for the Central Indiana Community Foundation (Indianapolis, IN) where he created and directed the Planned Giving Resource Center serving area charitable organizations. Phil is an attorney and member of the American and Indiana State Bar Associations.

Phil has also held positions with the St. Vincent Hospital Foundation as Director of Development and Planned Gifts and with Rose-Hulman Institute of Technology as Director of Planned Giving and Development Counsel where he assisted with the successful completion of a \$200 million campaign.

Phil currently serves as a volunteer on the Tax Exempt Organization Advisory Council for the Internal Revenue Service (Great Lakes States region). He teaches courses on Law and Philanthropy, Nonprofit Organization Law and Planned Giving as adjunct faculty for the Indiana University School of Law (Bloomington) and Indiana University Center on Philanthropy and Fundraising School (Indianapolis). Phil serves as a member of the board of directors for the National Committee on Planned Giving, Association of Fundraising Professionals Indiana Chapter, and the Central Indiana Land Trust Advisory Board. He is past president of the Planned Giving Group of Indiana. He has written articles on charitable gift and estate planning that have appeared in *The Journal of Gift Planning*, *Planned Giving Today*, *CASE Currents*, *Planned Giving Design Center* and other publications. Phil serves on the Editorial Advisory Board for *Planned Giving Today*.

He has consulted on behalf of all types of charitable organizations, including the Lilly Endowment's GIFT program serving community foundations throughout Indiana. Phil's consulting has focused on philanthropy (e.g., fundraising, planned giving) and nonprofit governance (e.g., strategic planning, nonprofit governance). He has spoken on topics related to nonprofit governance and philanthropy before the National Conference on Planned Giving, Council for Advancement and Support of Education, American Council on Gift Annuities, United Way of Central Indiana Nonprofit Training Center, Indiana Grantmakers Alliance annual conference, Indiana Continuing Legal Education Forum, Indiana CPA Society, and on behalf of charities, bar associations and local estate planning, planned giving and fundraising chapters throughout the country.

Phil received his B.A. degree from Wabash College in 1981 (*magna cum laude*) and his J.D. and M.P.A. degrees (*with honors*) from Indiana University in 1985.