

Subject: PG Tip from Leave A Legacy® - Summer Symposium

Dear Leave A Legacy® Partner,

Hopefully, this note finds you enjoying a happy and productive spring season, despite the gloomy economic times that seem to influence our fundraising conversations these days. As always, the current times are what they are, be they good or bad. Our job is still to best position our organizations fully realize their missions of service to our communities. The best way out of tough times? Through them.

As last month's email noted, spring is the time of year that most people seem ready to address their estate planning needs. Ideally, you will have tested this theory by now. And with success! Hopefully, you will have spoken with a few of your closest, inner circle friends, and gently introduced the idea of remembering your organization in their estate plans. The idea is to plant this seed, hoping it will take root. If you've not done this with anyone yet, please note that spring doesn't officially end until June 21st. There's still time to test the theory.

In keeping with our seasonal theme, we can think of no better way to usher in summer than with 200+ of your closest Planned Giving colleagues at CPGR's 21st Annual Summer Symposium. Every year, nationally recognized Planned Giving experts find themselves caught by Colorado's gravitational pull, slipping briefly into orbit to share their experience and wisdom. This year is no different, as Deb Ashton, Craig Wruck, Frank Minton and Kay Sprinkel Grace headline an all-star cast. **There is no better regional planned giving conference in the county.** The Summer Symposium sells out every year, so please make your reservation today at [www.cpgr.org](http://www.cpgr.org).

Times are tough. Planned Giving conversations are awkward. We need current funds. It's late in the day (or the week, or the month). There are always legitimate reasons to put off the planned giving topic. But focusing a little consistent attention in this area can pay huge dividends over time, helping our organizations weather future economic meltdowns in better fashion. As always, best wishes in all of your efforts.

Looking forward to seeing everyone at the Summer Symposium!

Sincerely,

Your Leave A Legacy® Committee  
Colorado Planned Giving Roundtable  
303-932-6168  
[cpgr@msn.com](mailto:cpgr@msn.com)